

ravensdown

shipping services



Ravensdown Shipping Services Pty Ltd

Established February 2011 in Melbourne

**In House Shipping Company for
Ravensdown Limited**

Contact

**Level 4,
144 – 148 Ferrars street,
South Melbourne,
Victoria 3205 Australia**

Tel +61.3.96821259

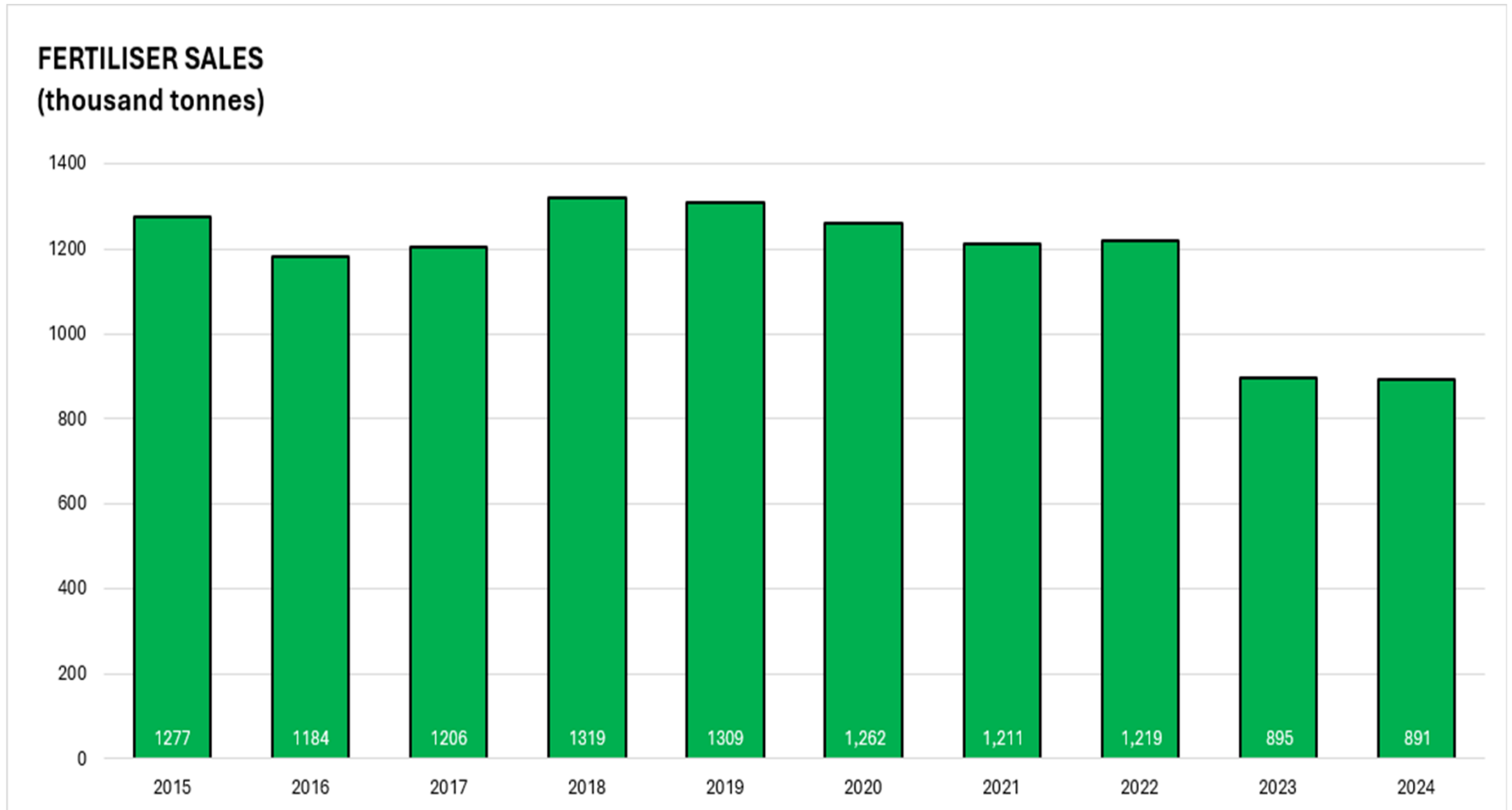
**Email:chartering@rdnss.com.au
operations@rdnss.com.au**

www.rdnss.com.au

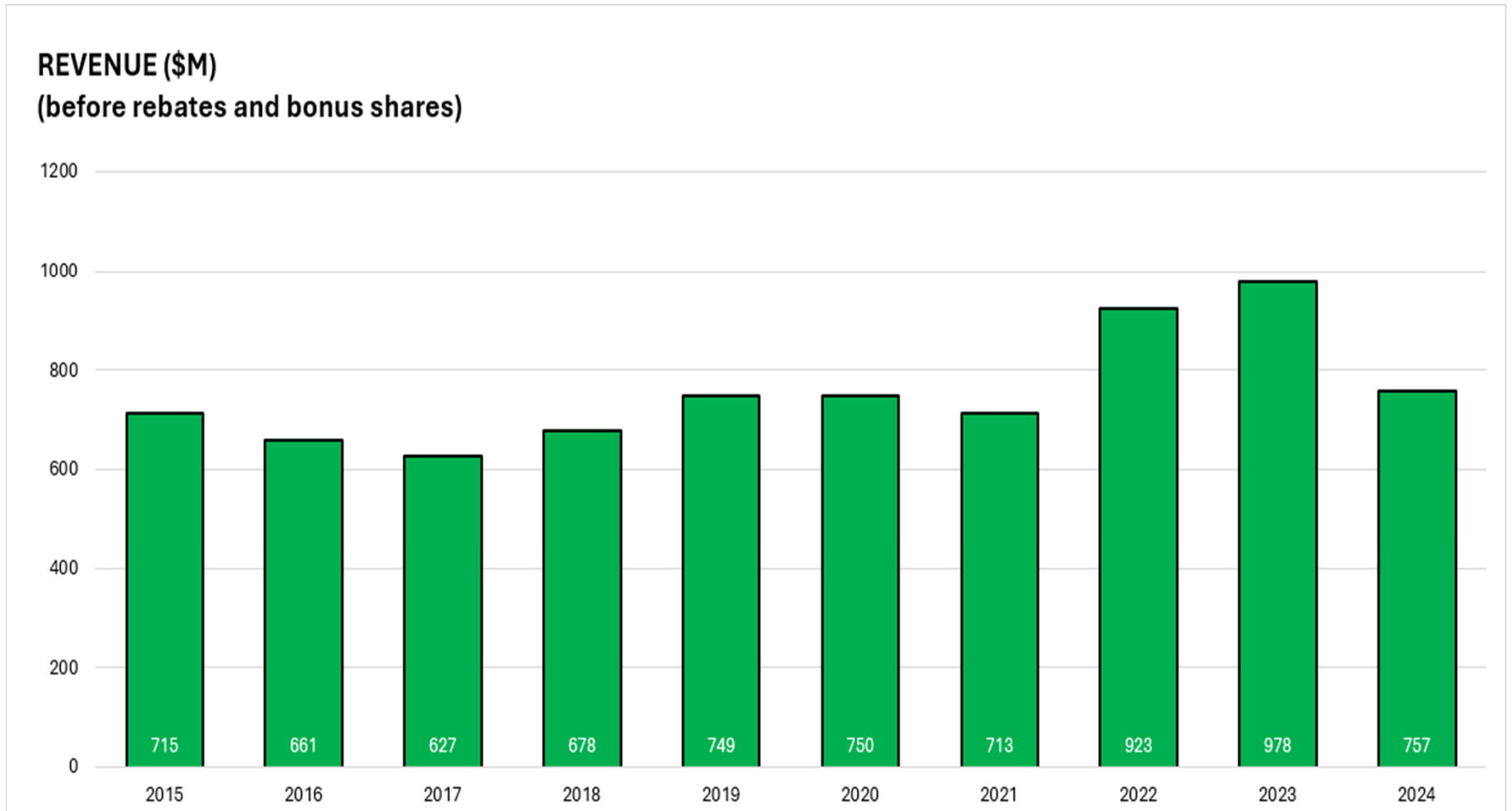
Ravensdown Limited

- **Created by farmers in 1977 in Dunedin focusing on fertiliser manufacture and sales in the south island**
- **1997 expand into NZ north island**
- **Two manufacturing plants**
- **Lime quarries, store networks, ground & air spreading, on-farm silo storage**
- **Fertilizers end user**

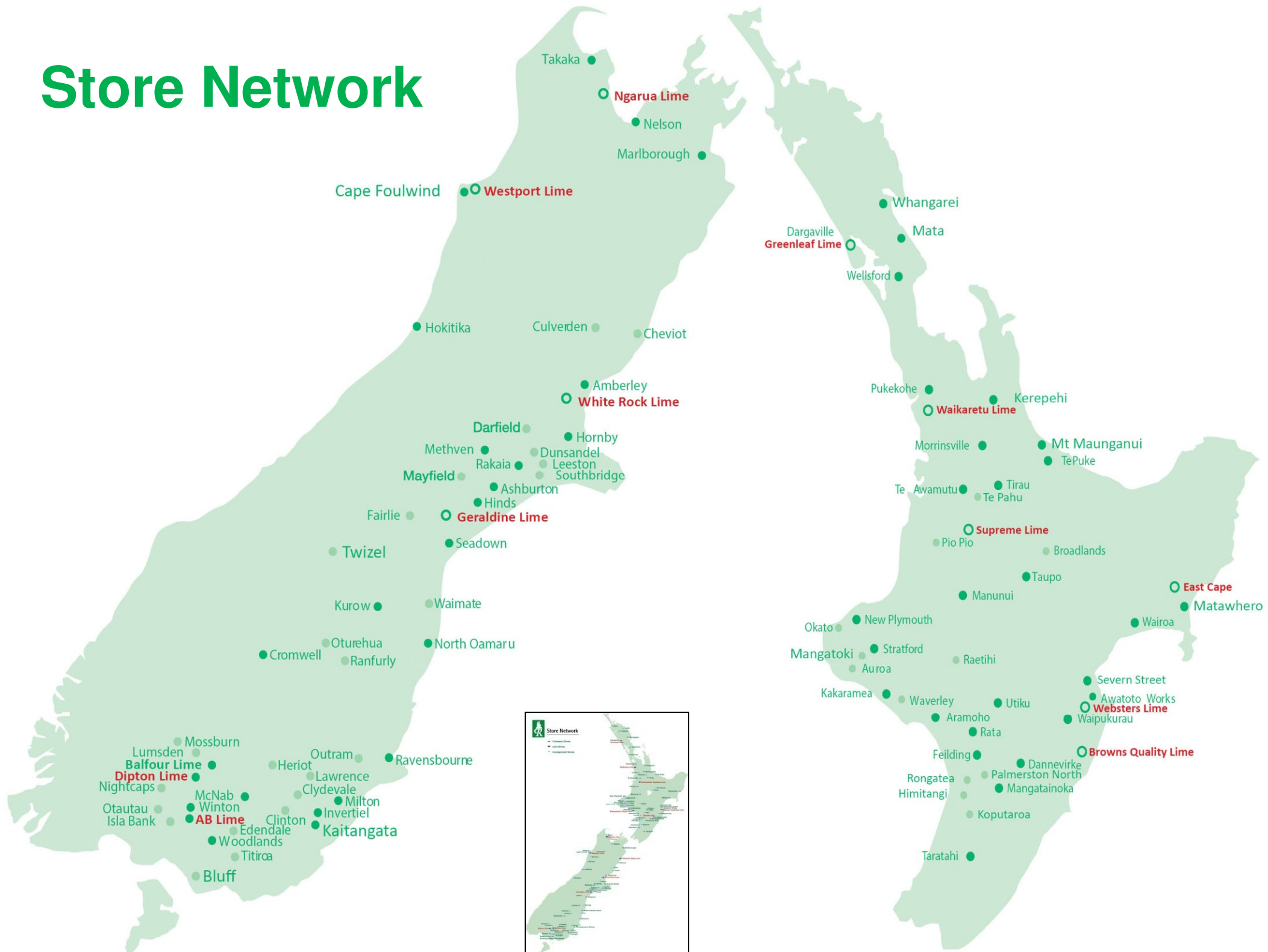
Fertiliser Sales



Revenue



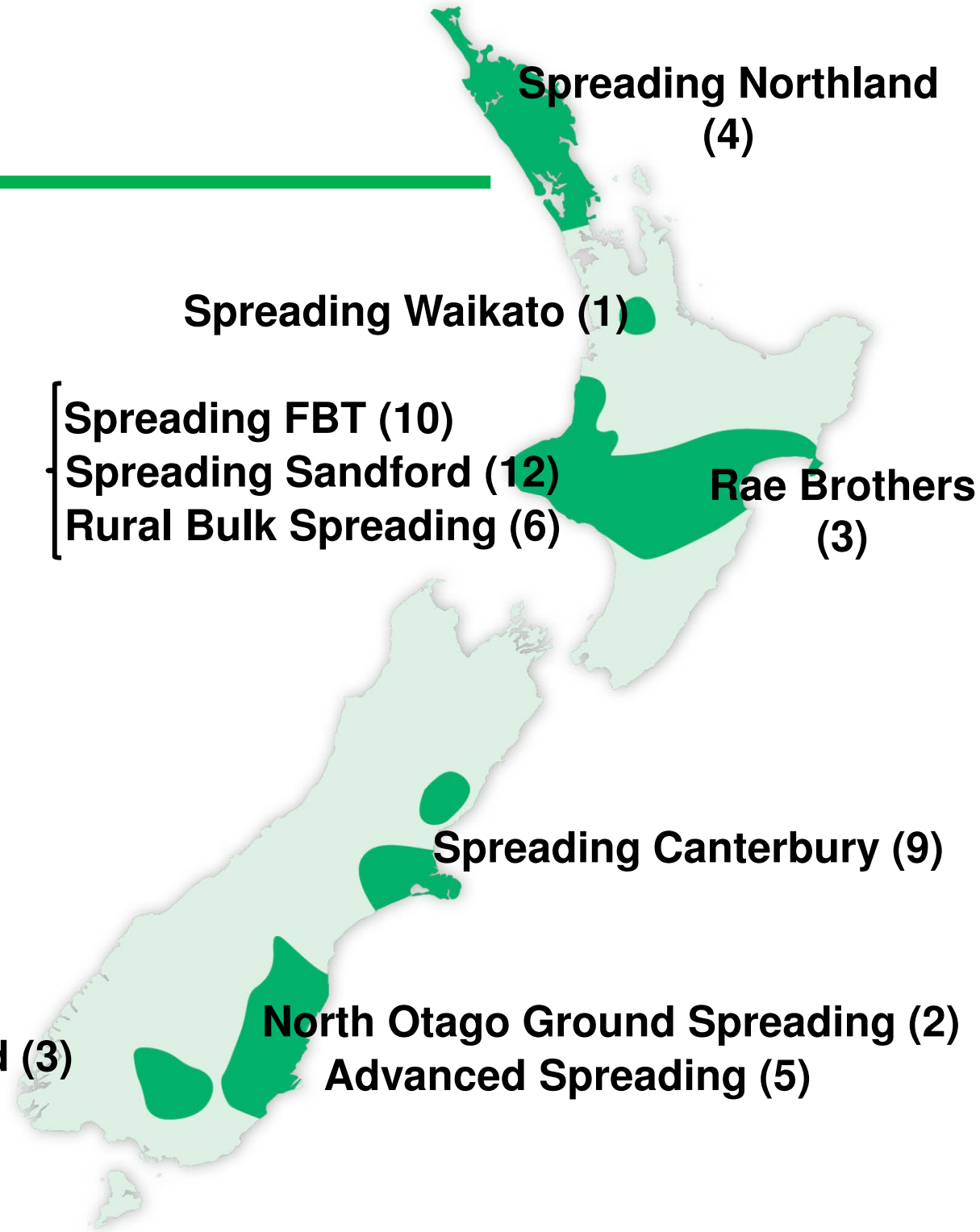
Store Network



Aero Work



Ground Spreading



RSS History and Background

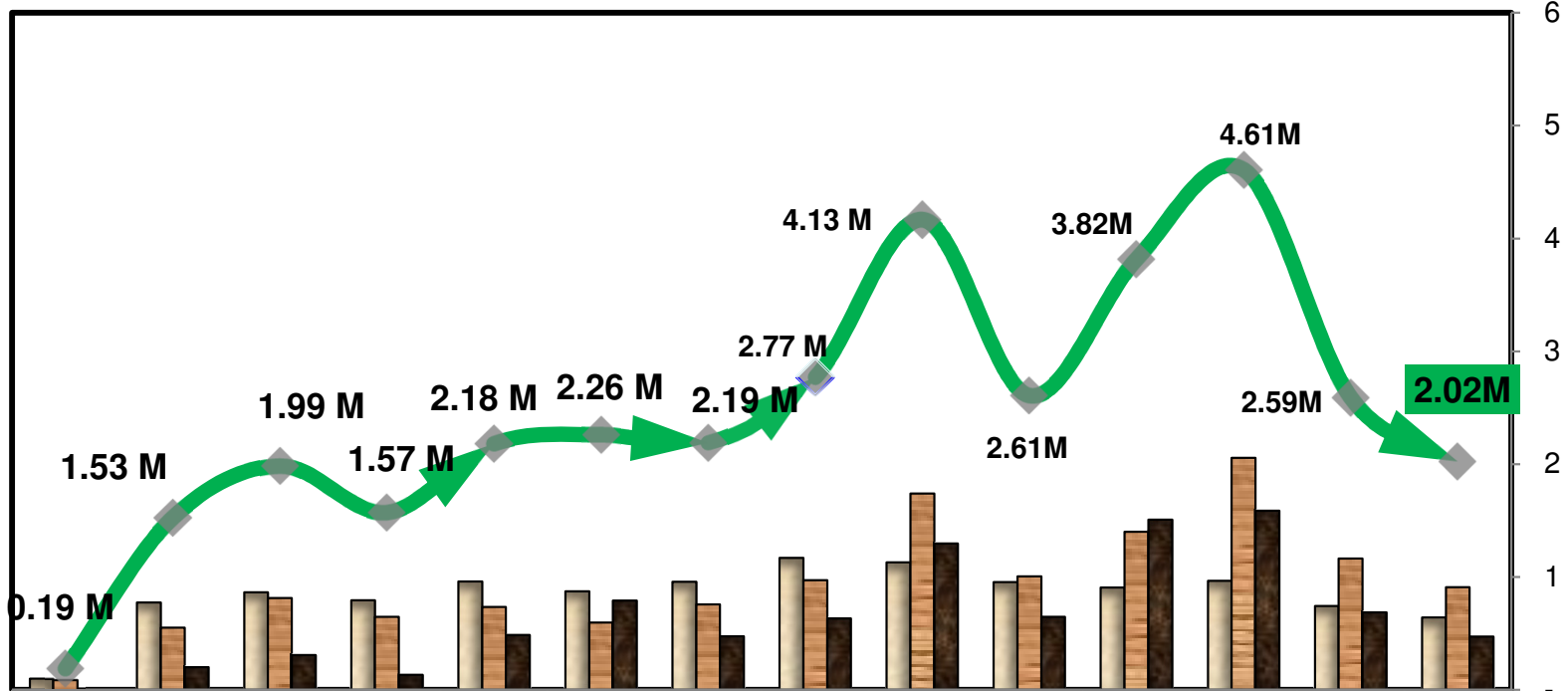
- **Core group worked together for over five decades.**
- **For forty years we have been involved with Ravensdown.**
- **Post GFC a new shipping strategy is devised.**
- **RSS incorporated February, 2011**

RSS Primary Trades

- **Primary trade in-house fertiliser cargoes to New Zealand sourced from worldwide origins, PG, China, South Korea, Canada, West Africa, and Australia etc.**
- **Other import cargoes to New Zealand such as coal, alumina and grains,**
- **Followed typically by logs and scrap export from New Zealand.**

Cargoes carried from 2011 – 2024

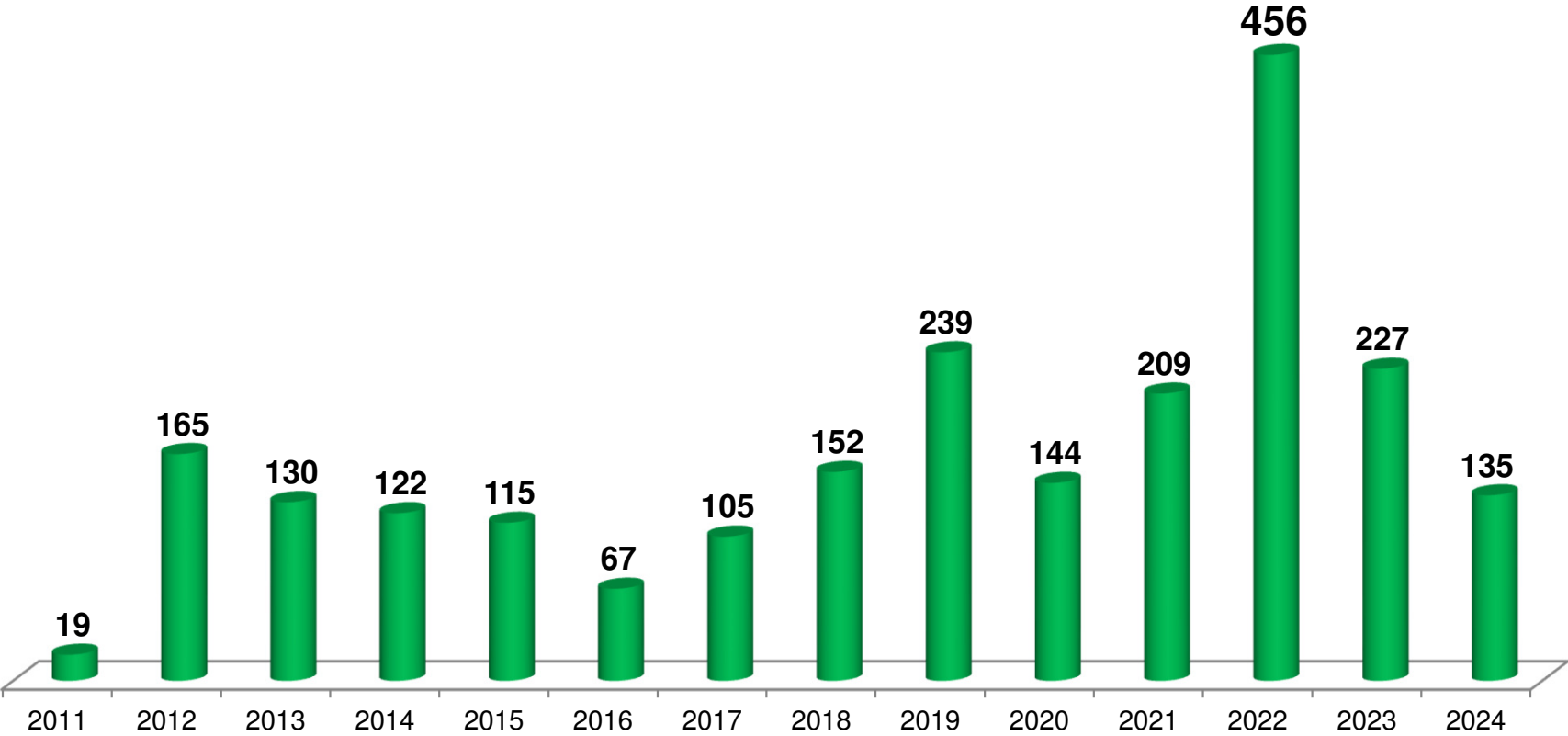
Data basis financial year from 1st June to next 31st May



	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Fertilizers in MT	100,0	775,0	863,5	792,5	961,7	873,1	957,3	1,168	1,128	953,5	907,8	966,5	741,6	640,0
Logs in JAS	90,00	550,0	814,9	646,4	734,0	595,8	757,4	972,1	1,740	1,006	1,400	2,055	1,164	909,1
Others in MT		200,0	308,2	133,5	486,5	791,0	475,0	633,3	1,296	648,3	1,507	1,586	686,8	473,3
Total	190,0	1,525	1,986	1,572	2,182	2,260	2,189	2,773	4,165	2,608	3,816	4,607	2,593	2,022

RSS Annual Turnovers

USD Million



Data basis financial year from 1st June to next 31st May

P and I Club

- **Full entry with Gard**

Our Core Strategy

- **Customers and cargo focus**
- **New Zealand centric**
- **Top class and fuel efficient tonnage is vital.**
- **Operational, commercial and practical sharing and application of knowledge.**

Some of our Ships

